# CRANBROOK TOURISM ANNUAL GENERAL MEETING

### MARCH 2021

### BOARD OF DIRECTORS 2021

Chris Andrews - Board Chair - Wildstone Golf Course

Glenn Dobie - Vice Chair

Crystal Scott - Treasurer - Prestige Rocky Mountain Resort

Heidi Romich - The Heid Out Restaurant and Fisher Peak Brewing

Tristen Chernove - Canadian Rockies International Airport

Galen Olstead - Key City Theatre

Garry Anderson - Cultural Heritage and the Arts

LeeAnn McDonald - The Best Western

Ron Popoff - The City of Cranbrook

Christine Hoechsmann - The Cranbrook Chamber of Commerce

Janice Alpine - Kootenay Aboriginal Business Development Agency

Graham Knipfel - College of the Rockies

# PERFORMANCE INDICATORS



# 2020 Snapshot

- Strong start with projects and promotions in Q1
- Early spending in preparation for high season
- Very conservative when COVID hit stemming expenses
- Strong engagement and demand
- Resiliency and success in pivoting (local campaigns, grants)



# BY THE NUMBERS

- Accommodation occupancy down 14%
- MRDT revenues down 32%
- Visitor Centre parties down 53%
- Airport passenger volume down 69%
- Website traffic to <u>cranbrooktourism.com</u> up by 92%



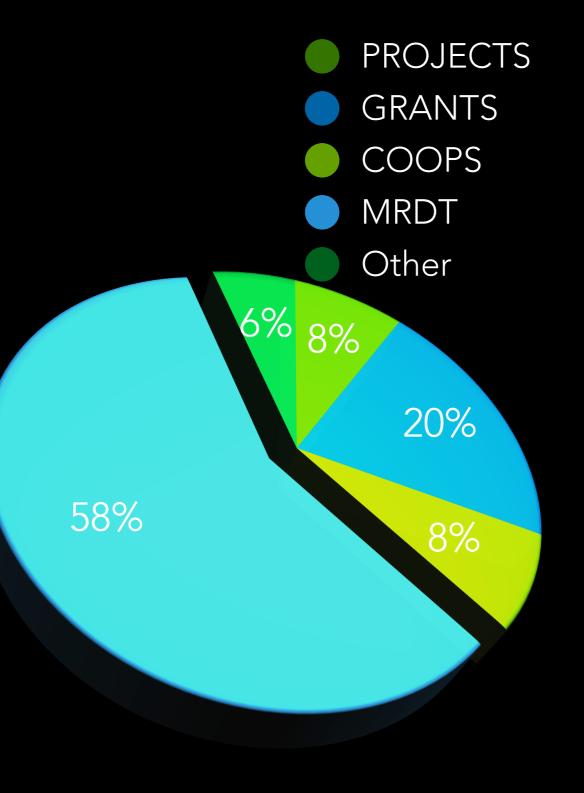


	2017	2018	2019	2020	YOY Change
Website Visits *Sessions	26,754	31,366	99,711	191,549	92%
Parties To Visitors Centres	3,020	2,988	4,604	2,146	-53%
Facebook Followers	3,622	4,447	5,483	6,240	14%
Passenger Volume Yxc	134,455	173,977	184,973	56,901	-69%
Occupancy	45.2%	42.9%	44.5%	38.1%	-14%
MRDT Revenue	-	\$348,048	\$370,027	\$253,097	-32%

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	2010	2018	2019	2020	YOY Change
Occupancy	45.2%	42.9%	44.5%	38.1%	-14%
Average Daily Rate	\$97.63	\$120.88	\$116.67	\$92.23	-21%
Demand	139,333	151,337	157,093	132,805	-15%
Revenue	\$13,603, 155	\$18,294,190	\$18,328,034	\$12,248,055	-33%
MRDT Revenue	_	\$348,048	\$370,027	\$253,097	-32%

### 2020 REVENUES



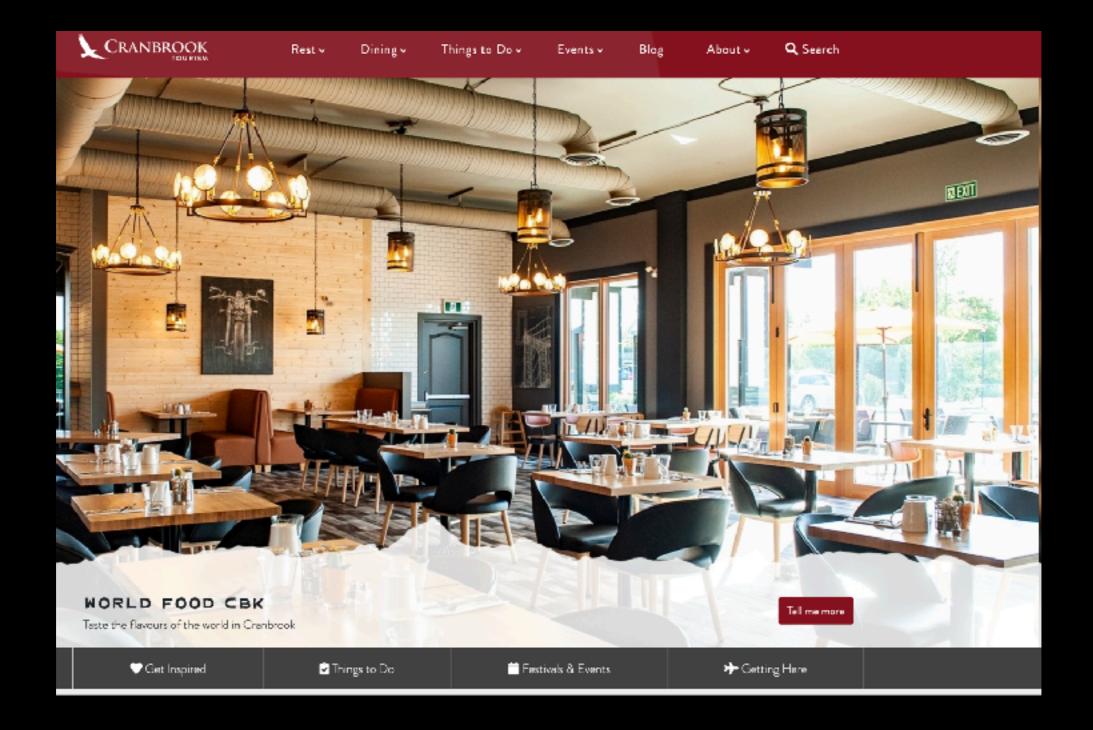
	Revenue					
	Projects	\$37,150	8%			
	Grants	\$88,500	20%			
	Coops	\$37,453	8%			
الحمد	MRDT	\$254,095	58%			
	Other	\$27,510	6%			
	TOTAL	\$444,708				

Eager Hill

MARKETING

Moyie Provincial Park Campground

### WEBSITE



### WEBSITE

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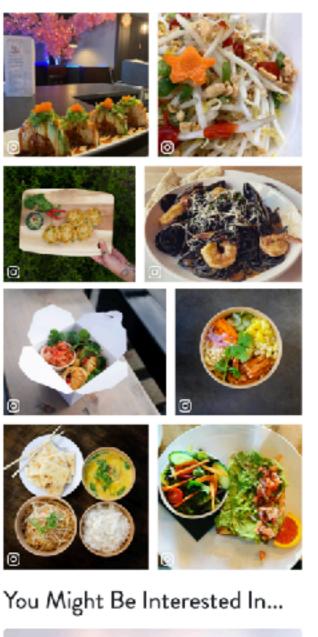
#### September 24, 2020

As the weather cools and the leaves begin to turn, a little bit of spice can be nice. Discover our favourite places to find the flavours of the world in Cranbrook.

#### Ella's Cafe

The closest the Kootenays comes to the Caribbean. This is the only Jamaican food in the Kootenays. Brand new to the Cranbrook food scene in 2020, owner Aletha brings her warm smile and personable energy into this new space located in the Best Western hotel. We recommend the jerk chicken tacos and the traditional meat pies. Hear what people are saying about Ella's.







### WEBSITE BLOGS

### MOUNTAIN BIKING IN CRANBROOK

C Share

😂 Ernal

#### August N, 2020 | By Andrew Penner

f Share

Half an hour into my ride - my trail of choice was "Chawbacca Rocka," a favourite in Cranbrooks. Community Forest system - I realized the staff member at the bike shop (Gerick Sports) was spot on. "There are some punchy climbs and some fast, tricky despents on that trail." She also didn't mince words about something else: "It's an avesome rice and you won't be disappointed!"



Indeed, after a weekend of mountain biking in and around Granbrook, "disappointment" never even entered the equation. Far from it. As I found out, the mountain biking in Cranbrook can hold its own against anything. This is, without a doubt, one of the premier mountain biking destinations in the Kopteney Rockies.



### PURE MOUNTAIN GOLF

#### f Share 🖌 Treat 🖬 Email 🔲 Dhan

#### July 12, 2020 | By Andrew Perme

The mauntain gelf genre has always held a special place - a lofty place! - in the minds of the most discerning galfers in the sport. Blacking balls from elevated sees emid scaring peaks, rushing rivers, and pristine forests is, and always will be, an avecome way to experience the game. And, without a doubt, in and around Crarbrook aro some of the finest mountain golf courses in not just British Columbia, but all of North America.

Notsurprisingly, every one of the great rourses in the area -Wildstone, St. Eugene, Shadow Mountain, and the Clarbrook Golf Club - has accupte of hales where the "wow" factor is efficient chasts. Such is the nature of mountain golf! And, while beauty is always in the eye of the beholder, it's underiable that the followinghoies have that excra special "gift" of greatness.



### **10 HIKES WITH GREAT VIEWS**

f Share 9 Tweet 🖾 Ernall 🖾 Share

June 22, 2020 | By Uarne Thompson

Cranbrook is spolled when it comes to awe-inspiring hikes, but it can sometimes be difficult to track down information on each of these stunning views. Here are 10 amazing hikes with phenomenal views showing off the glory of our own backyard. Bonus: these hikes are all within a 2-hour drive and accessible with any vehicle.

#### Davils Hole - Beginner

A hike up to Devils hole is perfect for beginners with a thirst for a quicker trail that still offers a. fantastic reward. Only requiring a couple of hours to complete this 4.8km round trip hike, Devils Hole has some steep sections but is a fairly easy climb through forests and open meadows. It is easy to navigate by following the red arrows guiding hikers towards the top. Enjoy a snack at the summit while taking in a beautiful aerial view over a small but brilliant pand below.

#### How to get here:

From Cranbrook head north on highway 3 & 95 towards Invernere. Turn right on Lakit Road (just past Fort Steele). At the T-junction for Top of the World Ranch, turn right down Holmes Road. After 750m, turn left on Lakit Greek Forest Service Read and follow this road until you see a sign for "Branch C" turn right and park at the end of the road just past a gate.





Credit: Andrew Penner



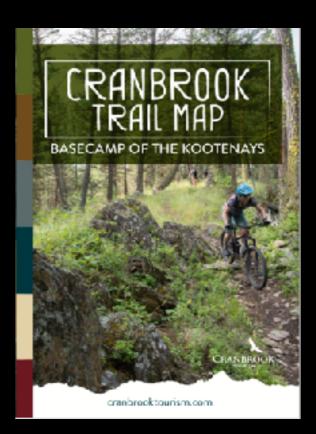




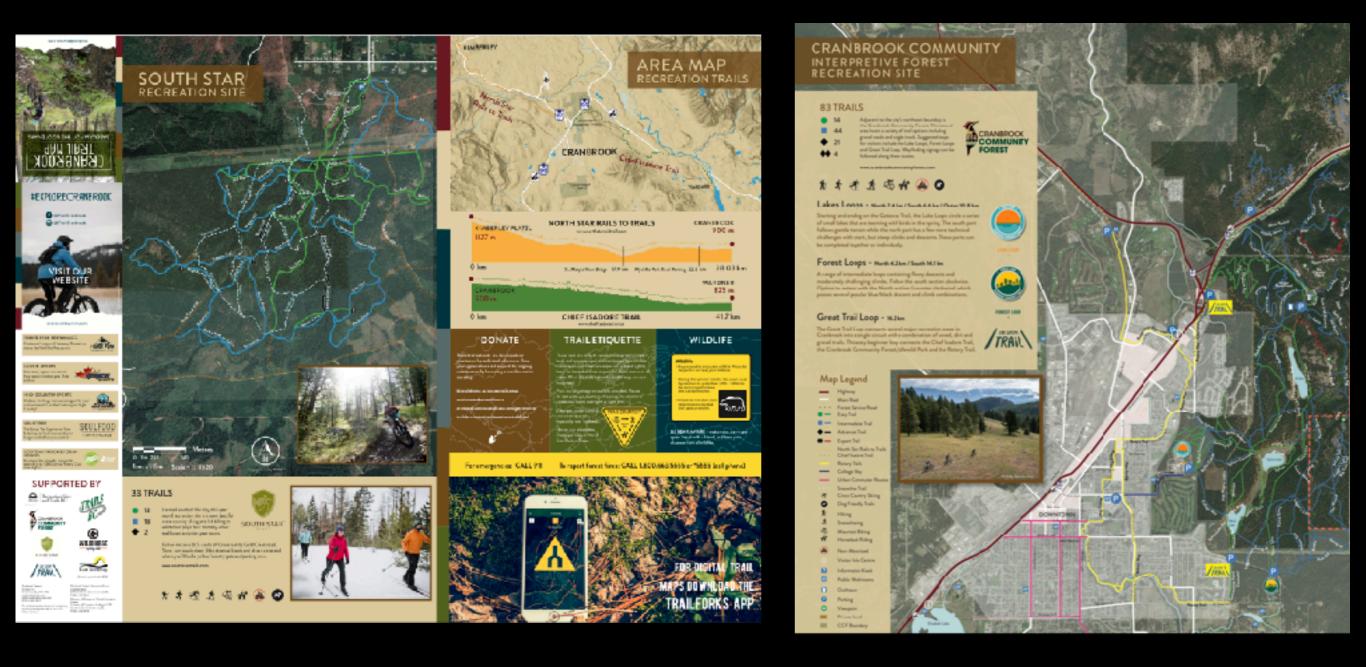
You Might Be Interested In...

### PRINT RESOURCES



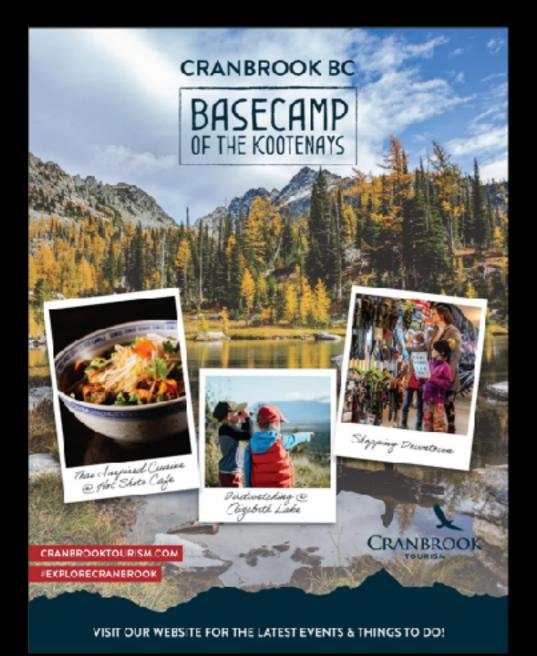


### CRANBROOK TRAIL MAP



### PRINT ADVERTISING

A local approach





### NEW BILLBOARDS

# CRANBROOK BASECAMP FOR ADVENTURE

### CRANBROOKTOURISM.COM

### CBK BACKYARD BUCKET LIST

### **CBK BACKYARD BUCKET LIST**



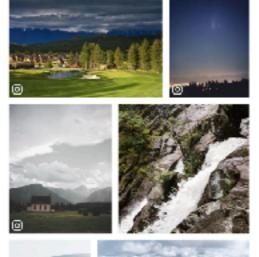
June 30, 2020 |



If you are from Cranbrook, Creston or Calgary the East Kootenays is your backyard when it comes to traveling this summer. Whether you are a resident planning a staycation or a visitor looking for safe and respectful ways to explore Cranbrook and area, we have some ideas for how you can discover the very best in our region. The CBK Bucket List is more fun than you can fit into one summer. Not only are we supplying inspiration, but we have the directions and how-to information to take you all the way. Every Monday new ideas are published on our blog.

Follow us on Facebook or Instagram to get notifications.

- 10 Hikes with Great Views
- 5 Scenic Driving Loops
- 8 Waterfalls to See this Summer
- You Gotta Eat Here
- Start Fly Fishing
- 8 Places to Take a Pionic
- Pure Mountain Golf.
- Sunshine Houseboats Waterpark at Lake Kookanusa
- Fun at the Fort
- 5 Places to Watch the Sunrise
- 5 Ways to Experience History this Summer

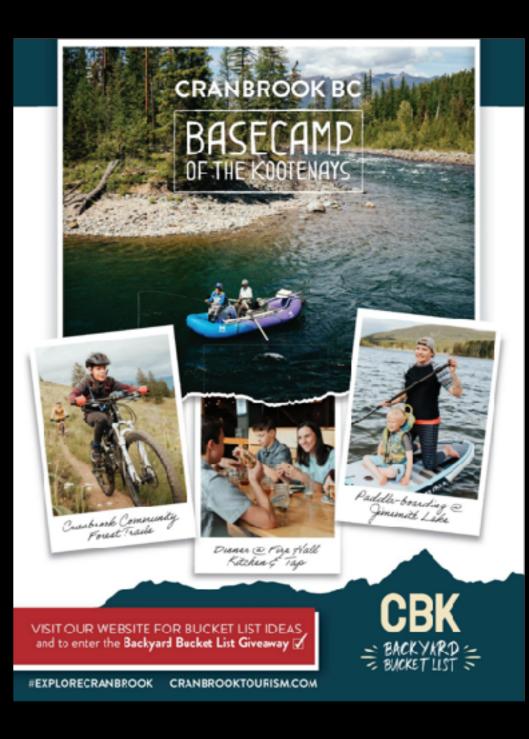












### CBK BACKYARD BUCKET LIST





Published by Kristy Jahn-Smith 🕕 - August 6, 2020 - 🧿

Have you ever wondered about the history behind some of our historic buildings and landmarks? Tonight the Cranbrook History Centre kicks off their summer walking tours. Starting at 6 pm and wrapping up at Fire Hall Kitchen & Tap for refreshments. Tours continue every Thursday into September.





Sights via Windshield | 5 Loop Roads Near Cranbrook BC Learn More 5 Loop Roads Near Cranbrook BC. Highway to gravel grinding, enjoy the...

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#### 😤 | Blog | 8 Waterfalls to See this Summer



#### June 29, 2020 | By Lianne Thompson

As one of nature's most captivating natural wonders, waterfalls are an endless source of fascination for many adventurers. Luckily, there are many incredible waterfalls within a few hours of Cranbrook that can satisfy your desire to chase waterfalls. Nestled within our mountain scenery, each of these waterfails offers a unique chance to gaze at the marvel of the natural world.

#### Matheson Falls

This ~2.5km round-trip hike follows along a creek, making the pathway wet and slippery so walk with caution and wear proper footwear as your feet will get wet wandering through sometimes knee-deep water. Once you arrive at Matheson Falls you will be greeted with a spectacular cascading waterfall surrounded by lucious moss-covered rocks. After your 20-minute journey here, you can add to the serenity of this experience by sitting on the rocks right underneath the falls or swimming in the waters below.

#### How to get here:

From Cranbrook head north on highway 3 & 95 towards Fernie. Once in Fernie, turn right on 4th Street South just after the bridge crossing Elk River. Take a right on Pine Ave then a left on Coal. Creek Road. This turns into a gravel road; follow it for ~9kms. Shortly after the 41km marker you will cross a small bridge. Park immediately after the bridge on the right hand side, the trail starts here.



# SOCIAL MEDIA



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944 posts 4,073 followers 390 following

Cranbrook Tourism Cranbrook BC 📥 #EXPLORECRANBROOK ...... Links in Bio cranbrooktourism.com/social





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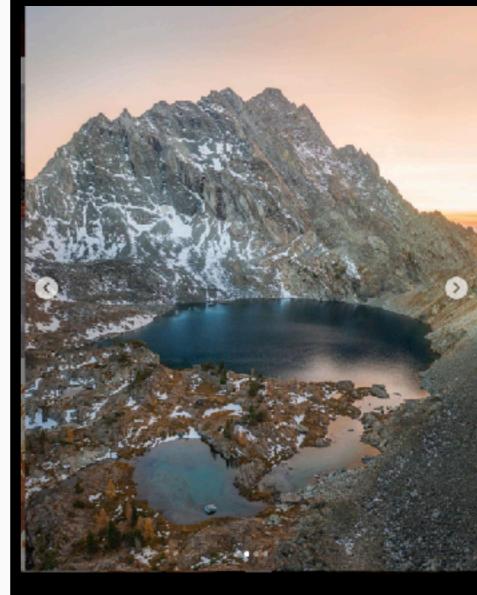












visitoranbrook

visiteranbrook You are going to pay attention to this one. 😏 Adventure & All Inclusive Weel GIVEAWAY for 2!! + We recently had the pleasure working with the team from @RoamCreative.ca on a project enjoyed the ride so much we a to do something fun for all of ( followers. We have partnered @roamcreative.ca and

@eclipsehelicopters to give av all-inclusive weekend getaway Helicopter Mountain Top Tour Experience for two!

WINNER RECEIVES: Picnic on the Peak from Meclinseheliconters ft. Food f

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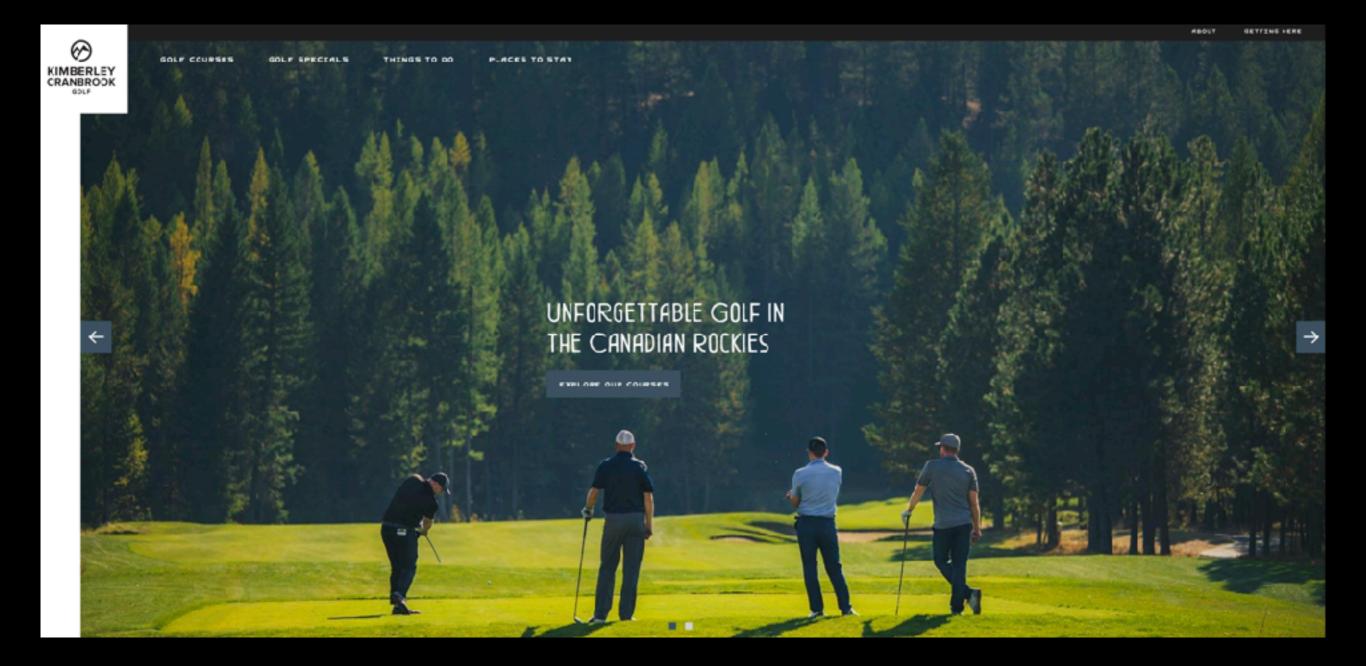
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Eliked by fisherpeakbrewingco an 627 others

OCTOBER 28, 2020

 $(\cdot)$ Add a comment...

### COOPERATIVE MARKETING



### COOPERATIVE CAMPAIGNS



BIG MOUNTAIN TERRAIN, DEEP PONDER, WARM CASTNE EXTENSIVE GROOMED TRATIS

- UPCOMING EVENTS
- CRANBROOK
- GOLDEN
- REVELSTOKE



#### CRANBROOK

f 🖌 🖸 👼

FERNIE

KIMBERLEY

#### MOUNTAINS OF OPPORTUNITY.

INVERMERE PANORAMA

Terrain: SOkmof graamed trails, Briding areas.



two areas for sledding are Perry Grazic and Wild Horse. These areas

More Snowmobiling Details at CranbrookTourisat.com

Crashenok has three main areas for dedding. The first, and the most popular is Lumberton which is a 25-minute drive from



CRANBROOK

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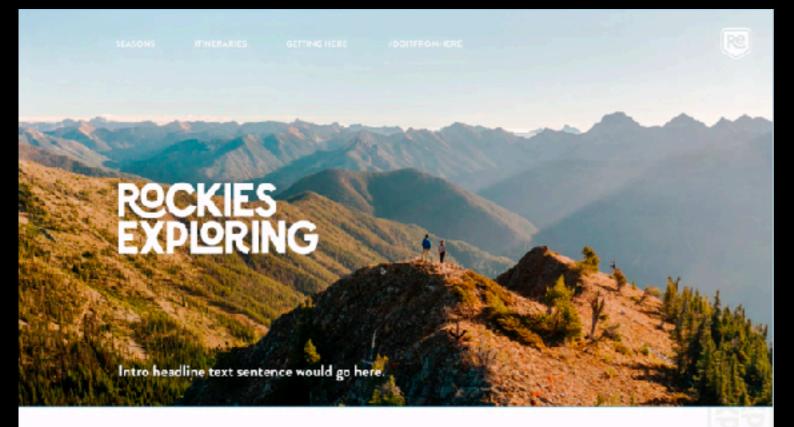
RIDE IT. LIVE IT.

Famile

EXPLORE.







### SPRING: GATEWAY TO WHERE YOU WANT TO BE

As Mother Nature bracenly transforms the landscape from winter to warmth, expect climectic moods and maments. White-capped mountains rekel against bright blue skies and hills weep with spring runoff, creating scenery sarenaded by song. Rivers run full and wild, while



#### SUBHEADING GOES HERE.

Let us help you maximize your time on the green. Our curated golf itinerary will guide through our most sought after courses in the best order, while also giving you some suggestions on where to take that lunch and dinner break.



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Let us help you maximize your time on the green. Our cursted golf itinerary will guide through our most sought after courses in the best order, while also giving you some suggestions on where to take that lunch and dinner break.



#### THE ULTIMATE GOLF EXPERIENCE

Let us help you maximize your time on the green. Our curated golf itinerary will guide through our most sought after courses in the best order, while also giving you some suggestions on where to take that lunch and dinner break.







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This itinerary is perfect for those who want to time travel on their own time, in uncrowded natural spaces.

#### DAY 1: DOWNTOWN DISCOVERY

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#### DAY 2: HISTORY, REVIVED

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#### DAY 3: DRIVE THE HISTORIC ROAD LESS TRAVELLED

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PEAD HORE +



#### To understand the Ktunaxa story, is to understand the Gateway of the Rockies.

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Agreen place to angle this discovery is St. Lagerne Gell Reserve & Castron a service of service typically open from michola it to Thankagining vertices of the threadler wave to shado on Sk class from transmess a Riterana source and operated stress of long to take the conjugation series of verigens, articlegoes, confuse, and respect items.

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#### More Itineraries to Explore:









CIMBERLEY



SUMBR



# WHATS NEXT?



# 2020

- Visitor research project
- Ktunaxa Coop Partnership
- Strategic planning for the next 5
- MRDT renewal in 2022
- Stronger partnerships



### THE VALUE OF TOURISM



"People come, spend money, then go home. And if they like what they experienced, perhaps they will come back as permanent residents, or business owners. Tourism promotes your local trails, parks and other sports and recreational activities, your cultural depth, your best shops and eateries, festivals and fairs - the best of what you have to offer. "

# Thank You!

